

Current and futur challenges facing railway rolling stock keepers

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9 rail rolling stock lessors : MRCE northrail (a) MRCE BEACON ERAILPOOL (Alquiler)

Catalyst of competition & growth

- Since 2008, making rolling stock available for all interested RUs: mainly locos, but also MDU and coaches
- About 7 % of the European locomotives fleet
- Leasing = growing business 2011-2015: 25 % of new loco deliveries

2016-2020: 40 % of new loco deliveries

Investing in interoperability/safety

- Efficient, interoperable and safe rolling stock
- Strong focus on mainline electric locomotives
- 64% of the locomotive leasing fleet is electric traction, 34% diesel traction, with 2% alternative drive.
- 65% is cross border.
- 40% of the locomotive leasing fleet is equipped with ETCS



Why ERTMS deployment funding became an enormous challenge for investors ?

- No European digital platform publishing the level of the characteristics, as well as the planning of deployment of the ERTMS on the European network
- Increasing costs => threat for access to rolling stock for all
- Lack of technological stability => increasing risk of obsolescence
- New regulations ignore the real industrial capacity to produce and deliver ETCS BL3 and BL4 in time.



Our key messages

ERTMS database as tool for investment decision-makers

Sufficient subsidies to support retrofitting

Technological stability

Circular economy issues

Strong CBA, taking into account the industrial capabilities



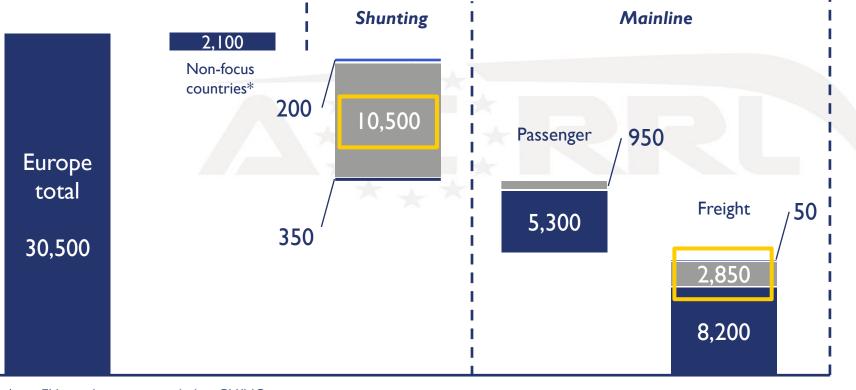
Initial roadmap for the phasing out of fossil diesel





14.300 DIESEL LOCOMOTIVES IN EU = MORETHAN 50 % OF LOCO RUNNING IN EU AND OPERATED BY EU RAILWAY COMPANIES

Locomotives in Europe in 2020 (30,500 units) of which operating in EU member states + CH/NO (28,400 units)



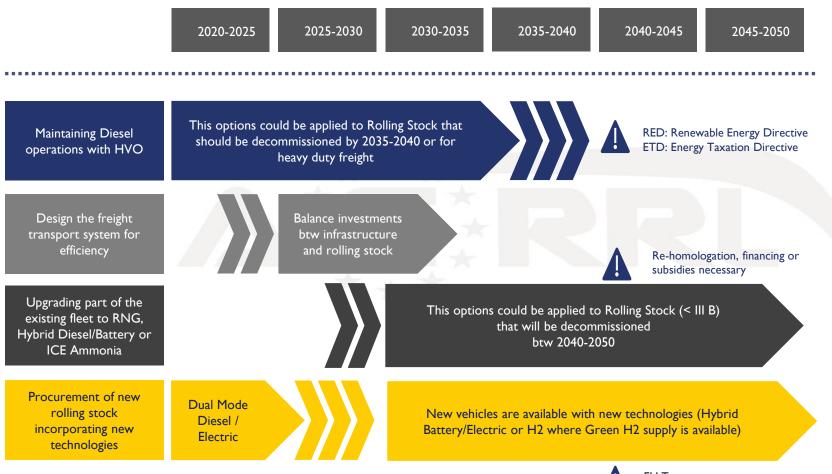
*non-EU member states, excluding CH/NO

Source: SCI Verkehr European rolling stock leasing fleet -Market overview for freight and passenger assets, based on the European fleet on 31st December 2020

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OUR INITIAL ROADMAP



EU Taxonomy Infrastructure and supply readiness





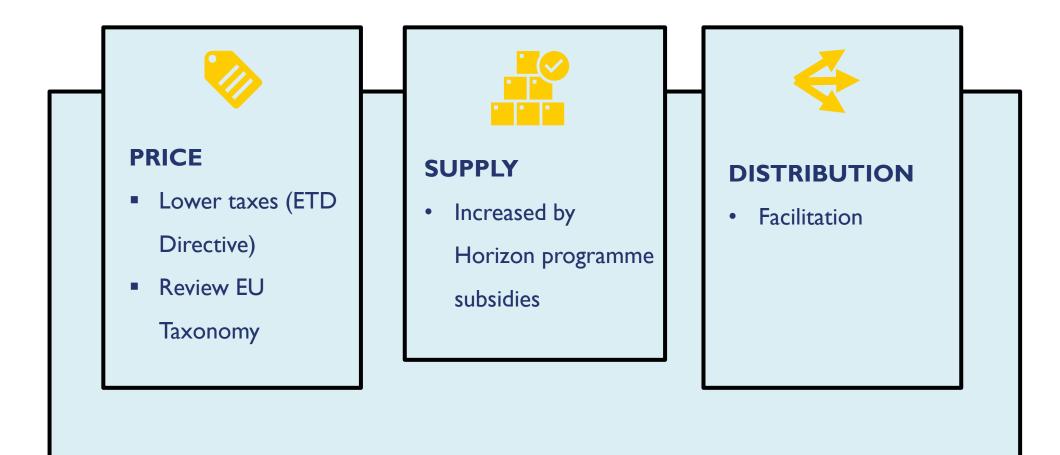
SECOND-GENERATION BIOFUEL

USES WASTE FROM FOOD INDUSTRY

- Unlike first generations using crops
- 85/90 % less CO2 emissions
- Ca. 30 % more expensive

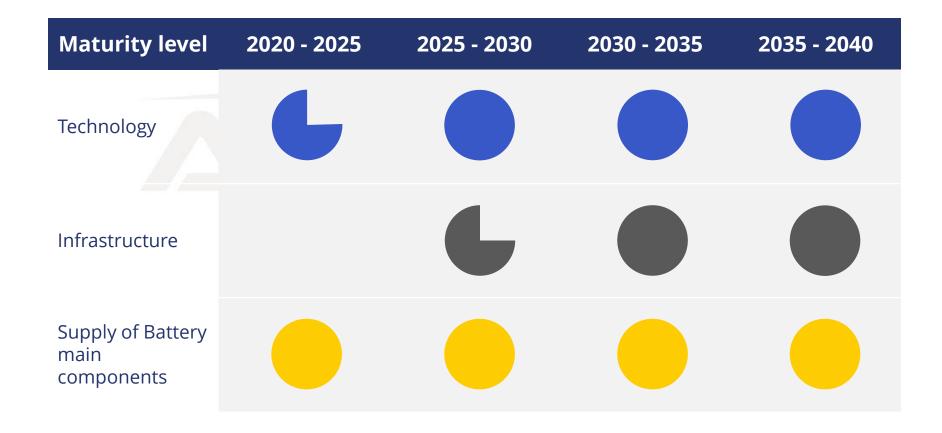


AERRL PROPOSAL TO PROMOTE HVO USE AT EU LEVEL





TECHNOLOGY, INFRASTRUCTURE AND SUPPLY AVAILABILITY READINESS FOR BATTERY





HYBRID BATTERY/ELECTRIC



Potentially a solution for 85 % of diesel locomotives



Rail & electrification LET'S DO IT Winning duo TOGETHER Next step: discussions, alignment => final sectorial roadmap